



12<sup>th</sup> July 2013

Mick Prentice  
MJP Autos/Glenhaven Tyres  
Glenhaven Road  
Borehamwood

Dear Mick.

**RE: EDWARD ELDON - EE - WEB**

Having been a BNI member for many years, I know and understand the power of referrals and I only employ the services of companies that I have been recommended to.

A few weeks ago, I asked if you could refer a good web designer from your chapter and without hesitation, you dragged me into your office, showed me your web site and told me about Edward.

That afternoon, I had a long chat on the phone with Edward and we made an appointment for the following week. Edward was just as you described. No 'geek speak', no messing around, just a straight-forward web designer who spoke my language and had some great ideas on how my new site should look and work.

Three week later, I can't tell you how pleased I am with the finished product and I am hoping to go live this weekend.

I have dealt with web designers and developers for several years and I have had many web sites built and Edward is in a class of his own. His no nonsense approach is just what I needed as I don't understand the technical side of web sites and I just needed it to be right.

Thank you very much for putting me in touch with Edward and I will certainly be referring him in the same way as you did.

The kindest of regards.

  
Danny Jay  
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